



**LEADERSHIP  
VICTORIA**



# **Futures Project**

**Good Governance: Building your Board for the Future**



## Global Challenges...Food for Thought

**There are: 1.7 billion obese people in the world**

**There are: 925 million hungry people in the world (2010)**

Developed Countries	19m
Near East & North Africa	37m
Latin America & Caribbean	53m
Sub-Sahara Africa	239m
Asia & the Pacific	578m

**There are: 132 million Orphans in the world**

# THE Riverina Dairy



National Dairy Herd	1.65 million cows
Average Herd Size	258 cows, per annum approx 1.425m litres
Milk Production	9,200 million litres
Average Annual Milk Production Per Cow	5,525 litres
Dairy - Australia's 3rd Largest Rural Industry	\$13 billion farm, manufacturing and export industry
	<b>7 per cent of world dairy trade</b>
Percentage Of Australian Milk Production Exported	40 per cent
	Japan 125,000
	Greater China 129,000
	Singapore 84,000
	Indonesia 43,000
	Malaysia 52,000
Key Markets Export	Drinking milk 107 lts
	Cheese 13.5 kgs
Per Capita Consumption	Direct employment of approximately 43,000
Dairy Industry Workforce	
<b>Farm Structure</b>	
Mum & Dads	79%
Share Farming	18%
Corporate	3%

**80% of all Milk comes from Nth East Vic and Riverina**



## External Information:

Federal, State and Local Governments

Changes of Government & Policy Changes

Government Budget Cycles

Legislative Changes

Scale.....where do you fit?

Enterprise Agreements

Funding Landscape, private and government

ACNC/NDIS

International Trends in your landscape

Who are the best in your landscape

Barriers to Entry

Mergers & Acquisitions/Competitor analysis

Market Gaps



## Internal Information

### Financial

Budget  
Cash flow & Cash Reserves  
Profit and Loss, Balance Sheet  
Funding Agreements  
Trends and Forecasting  
Assumptions  
Mission Cost

### Organizational

Culture Surveys  
Customer/Client Surveys  
Enterprise Agreements  
Staff Turnover  
OH&S History  
Sick Leave/Annual Leave  
Work cover  
Incident Reports

### Board/Governance

Annual Report with Financials  
Auditors Report  
Quality Assurance Reporting  
Risk Metrics  
Legal Metrics  
Contracts

### Sector

Quality Benchmarking  
Service Benchmarking  
ACNC and likely impacts  
Change of Govt Impacts  
Competitor Analysis



Leadership Victoria

# Questions